

Helping Massachusetts Municipalities Create a Greener Energy Future

COMMONWEALTH OF MASSACHUSETTS

Deval L. Patrick, Governor  
Timothy P. Murray, Lt. Governor  
Ian A. Bowles, Secretary  
Phil Giudice, Commissioner  
Mark Sylvia, Director

**Solar 101**

**Natalie Andrews**

Renewables Energy Project Coordinator

**GREEN COMMUNITIES PROGRAM**  
DEPARTMENT OF ENERGY RESOURCES  
MASSACHUSETTS  
DEPARTMENT OF ENERGY RESOURCES

Green Communities  
Webinar  
December 1, 2010  
10:00 am

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**Green Communities Division**  
Serves as the hub for all Massachusetts cities and towns on energy matters



DER  
Massachusetts Department of Energy Resources

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**Recording & Presentation**

- The webinar is being recorded and will be available for viewing at your convenience. It will be posted on our website at:  
[www.mass.gov/energy/greencommunities](http://www.mass.gov/energy/greencommunities)
- The slide presentation will also be posted at:  
[www.mass.gov/energy/greencommunities](http://www.mass.gov/energy/greencommunities)
- Websites are also listed at end of presentation

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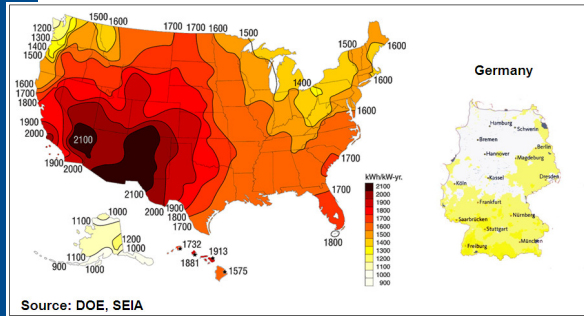
**Presentation Topics**

- Basics of solar photovoltaics**
  - What makes for a good site?
  - How to maximize incentives
  - Basics of procurement

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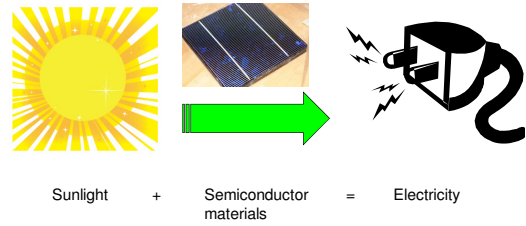
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## Is there enough sun in Mass.?



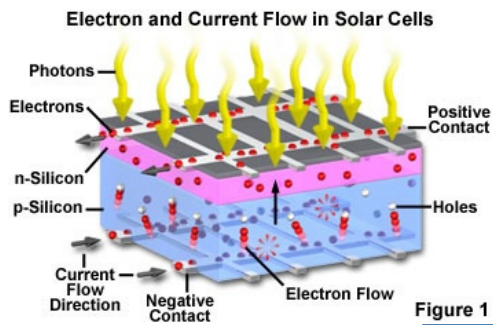
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## How does solar PV work?



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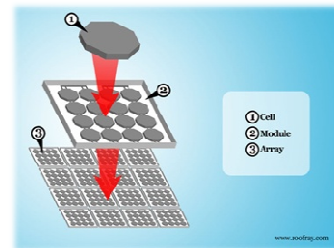
## Inside a PV Cell



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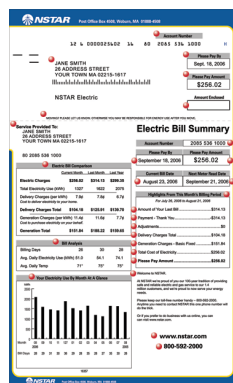
## Photovoltaic (PV) Hierarchy

- Cell < Module < Array



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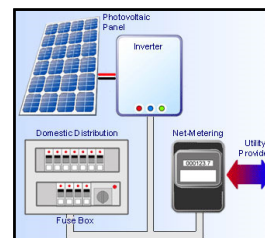
## Kilowatt Hours (kWh)



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## Grid-Tied System

- Advantages
  - Easier to install and maintain
  - Less expensive
  - Grid can supply power
  - Feed excess electricity back to grid
- Disadvantages
  - No power if grid goes down



Source: Morningstar Inc.



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## Presentation Topics

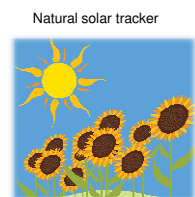
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## Solar Access

- Optimum Solar Window 9 AM – 3 PM
- Array should have NO SHADING in this window (or longer if possible)



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## Shading on Modules

- SHADING can half or even completely eliminate the output of a solar array!



Example of full-cell shading that can reduce PV module power to zero

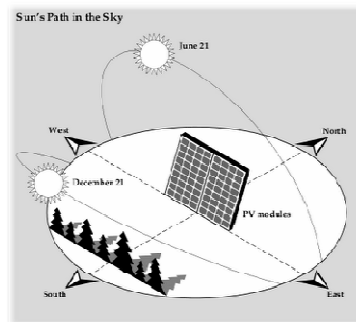


Example of full-cell shading that can reduce PV module power by 1/2



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## Orientation



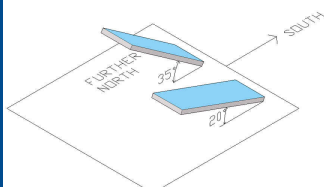
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## Site Selection – Tilt Angle

Max performance is achieved when panels are perpendicular to the sun's rays



Year round tilt = latitude  
Winter + 15 lat.  
Summer - 15 lat.



For the Commonwealth

## General Considerations

- Access to an interconnection point nearby
- Accessibility to the inverter and solar array
- Insurance for the PV array
  - General Liability
  - Property Risk
  - Environmental Risk
  - Business Interruption

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## Roof Mount Considerations

- Newer roof
- Structurally sound
- Penetrate the roof as little as possible
- Setbacks
- Leave 4-6" airspace between roof and modules
- On sloped roofs, fasten mounts to rafters not decking



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## Ground Mount Considerations

- Flat is ideal
- Wind speed at the site
- Soil type and strength characteristics
- Perimeter fencing
- Theft
- Access
- Storm water runoff
- Landfill Sites there are additional considerations



WMECo Solar Array 1.8 MW



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## Size

- Rule of thumb for open roof:  $150\text{ft}^2 = 1\text{ kW}$
- Ground mount  $250\text{ kW} = 1\text{ acre}$
- Typical residential system would be anywhere from 1kW-7kW
- Incentives go up to 6 MW so "solar farms" will begin to be more popular
- IMBY <http://www.nrel.gov/eis/imby/>



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### Massachusetts Solar (PV) Development Strategies

- Governor Patrick's goal – 250 MW by 2017
- Commonwealth Solar (Rebates) – initiated Dec. 2007
  - Rebate Program: \$68 million, 27 MW
  - Successfully achieved and completed Oct. 2009
  - Created robust PV development sector in MA
- Commonwealth Solar II (Rebates)
- Renewable Portfolio Standard (RPS) Solar Carve-Out – launched 1/1/2010
  - Creates Solar Renewable Energy Certificates (SRECs) to support solar development/financing
  - Targets solar growth to 400 MW
- Net metering
- Federal Government offers tax incentives and depreciation



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### Purchase Options

- Outright purchase
  - Rebates, SRECs
- Land Lease
- Third party model with a Power Purchase Agreement (PPA)
  - Rebates, SRECs, state and federal tax incentives



Oakmont Regional High School 16.8 kW



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### Benefits of PPA

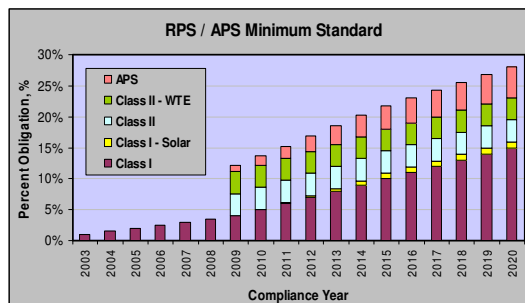
- No up-front cost
- Ability for tax-exempt entity to enjoy lower electricity prices thanks to savings passed on from federal tax incentives and SRECs
- A predictable cost of electricity over 15–25 years
- No need to deal with complex system design and permitting process
- No operating and maintenance responsibilities



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### Cumulative Obligations of RPS / APS\* Programs



\*Alternative Portfolio Standard (APS)



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## SREC Basics

- The RPS Solar Carve-Out is a market-based incentive
- Project eligibility criteria
- 1 SREC = 1,000 kWh of generation
- In 2010 require 30 MW = ~34,000 MWh must be met with Solar PV
- 30% growth rate if no triggers
- ACP rate of \$600/SREC
- Auction Account of \$285/SREC



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## How much are SRECs worth?

- Between \$285 - \$600/SREC
- Aggregators and Brokers will charge a fee
- Example: 200kW project generates 249 SRECs a year at \$285 = \$70,965
- Example: 16.8 kW municipal project generates 20 SRECs @ \$285 = \$5,700
- Example: 5kW residential project generates 6 SRECs a year @ \$285 = \$1,710



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## Statement of Qualification Application Form

### User Registration



Commonwealth

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## RPS Solar Carve-Out Regulatory Update

- DOER filed Emergency Regulations on 1/8/2010 to establish program and compliance obligation starting 1/1/2010.
- Public Hearing held March 2<sup>nd</sup> written comments were accepted.
- Final regulations filed soon
- Web-based Statement of Qualification Application (SQA) is available.
- <http://rps-aps.ene.state.ma.us/>



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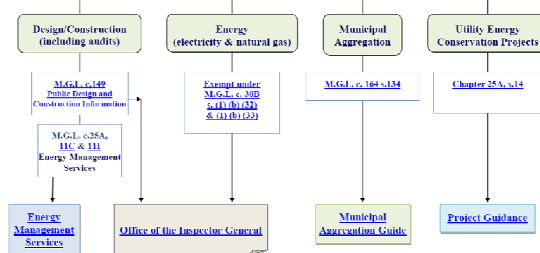
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## Procurement laws

### Applicable Laws for Energy and Energy-Related Contracts in Municipalities



This chart provides relevant Massachusetts General Laws (M.G.L.) for energy contracts. Please contact Eileen McHugh at 617-727-2200 for more information.

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## Procurement Process

- Select procurement path
- Issue solicitation/s
- Select winning bidder
  - Quality
  - Experience
- Handbook being developed for municipalities – *Developing PV on Closed Landfills*



Watertown DPW building 50 kW (PPA)

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## Additional Resources

- Solar Basics
  - <http://apps1.eere.energy.gov/solar/cfm/faqs/>
  - <http://science.howstuffworks.com/environmental/energy/solar-cell.htm>
- IMBY- tool to calculate the size of a solar array
  - <http://www.nrel.gov/eis/imby/>
- Commonwealth Solar II
  - <http://www.masscec.com/index.cfm/pid/11159/cdid/11241>
- SRECs
  - <http://www.mass.gov/energy/solar>
- PPA Checklist for State and Local Governments
  - <http://www.nrel.gov/docs/fy10osti/46668.pdf>
- Procurement Assistance
  - M.G.L. c. 25A– Eileen.McHugh@state.ma.us
  - For questions regarding procurement under M.G.L. c. 30B, call the Chapter 30B line five days a week at (617) 722-8838 from 9:00 A.M. to 4:30 P.M. For questions regarding procurement under M.G.L. c. 149, call the Attorney General's office, Deborah Anderson at 617-727-2200 ext. 2371 or Brian O'Donnell at 617-727-2200 ext. 2340.

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## Thank you

Contact information:

### Natalie Andrews

Renewable Energy Project Coordinator

[Natalie.Andrews@state.ma.us](mailto:Natalie.Andrews@state.ma.us)

617-626-7343

[www.mass.gov/doer](http://www.mass.gov/doer)

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## OUTREACH - REGIONAL COORDINATORS

- Regional Coordinators act as direct liaisons with cities and towns on energy efficiency and renewable energy activities
- Located at each of the DEP Regional Offices:
  - SERO – LAKEVILLE: Seth Pickering
    - [Seth.Pickering@state.ma.us](mailto:Seth.Pickering@state.ma.us)
  - NERO – WILMINGTON: Joanne Bissetta:
    - [Joanne.Bissetta@state.ma.us](mailto:Joanne.Bissetta@state.ma.us)
  - CERO – WORCESTER: Kelly Brown
    - [Kelly.Brown@state.ma.us](mailto:Kelly.Brown@state.ma.us)
  - WERO – SPRINGFIELD: Jim Barry
    - [Jim.Barry@state.ma.us](mailto:Jim.Barry@state.ma.us)

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## Green Communities Division Programs & Resources for Municipalities

- Green Communities Grant and Planning Assistance Program
- MassEnergyInsight System
- Municipal Energy Efficiency Program
- Energy Performance Contracting Technical Assistance
- ARRA Stimulus Funding
- Website filled with tools & resources for municipalities:
  - [www.mass.gov/energy/greencommunities](http://www.mass.gov/energy/greencommunities)
- Email updates via listserv – Sign up today by send an email to:
  - [join-ene-greencommunities@listserv.state.ma.us](mailto:join-ene-greencommunities@listserv.state.ma.us)

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